# AFRICA DEVELOPMENT PROMISE FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2017 (With Independent Auditors' Report)

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# **DECEMBER 31, 2017**

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### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Africa Development Promise Denver, CO

We have audited the accompanying financial statements of Africa Development Promise, which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Africa Development Promise as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

1 CL, LLC

ICL, LLC Chicago, IL

April 2, 2018

# STATEMENT OF FINANCIAL POSITION

# **DECEMBER 31, 2017**

# **ASSETS**

Cash and cash equivalents Pledges receivable Employee advances	\$ 25,568 2,279 2,210
Prepaid expenses Property and equipment, net	5,314 49,107
Total assets	\$ 84,478
LIABILITIES AND NET ASSETS  Accounts payable	\$ 4,963
Total liabilities	\$ 4,963
Net Assets: Unrestricted Temporarily restricted Total net assets	 60,326 19,189 79,515
Total liabilities and net assets	\$ 84,478

See accompanying notes to the financial statements.

# STATEMENT OF ACTIVITIES

# YEAR ENDED DECEMBER 31, 2017

	Unrestricted		Temporarily Restricted		2017 Total	
REVENUE AND SUPPORT:						
Individual contributions	\$	15,909	\$	-	\$	15,909
Foundation and corporate grants		29,897		122,000		151,897
Program income and other		40,234		-		40,234
Special events		9,852		-		9,852
In-kind contributions		14,222		-		14,222
Net assets released from restrictions		137,751	(	(137,751)		-
Total Revenue and Support		247,865		(15,751)		232,114
EXPENSES: Program services		148,372		-		148,372
Supporting services:						
Management and general		40,887		-		40,887
Fundraising		16,491		-		16,491
Total Expenses		205,750		_		205,750
CHANGE IN NET ASSETS		42,115		(15,751)		26,364
NET ASSETS, BEGINNING OF YEAR		18,211		34,940		53,151
NET ASSETS, END OF YEAR	\$	60,326	\$	19,189	\$	79,515

See accompanying notes to the financial statements.

# STATEMENT OF FUNCTIONAL EXPENSES

# YEAR ENDED DECEMBER 31, 2017

	Management				2017		
	P	Program and General		Fundraising		Total	
Salaries, wages and taxes	\$	54,023	\$	3,853	\$	3,852	\$ 61,728
Infrastructure support		15,095		-		-	15,095
Travel and meetings		13,703		6,409		-	20,112
Supplies		2,098		9,687		-	11,785
Farmer technical assistance		24,722		-		-	24,722
Conferences		21,330		-		-	21,330
Occupancy		2,107		2,986		-	5,093
Bank charges and service charges		1,279		2,483		-	3,762
Meals		-		3,564		-	3,564
Leadership and management training		1,674		381		-	2,055
Local tax payments		134		12		-	146
Dues and registration fees		-		2,758		-	2,758
Advertising, printing, marketing		-		-		873	873
Accounting and audit fees		-		3,600		-	3,600
Consulting		8,625		175		356	9,156
Insurance		-		1,226		-	1,226
Direct special event fundraising expenses		-		-		10,886	10,886
Donations to other nonprofit organizations		-		550		-	550
Stipends and interns		3,246		500		-	3,746
Information technology		-		2,389		524	2,913
Postage and shipping		-		314		-	314
Other expenses		336					336
Total expenses	\$	148,372	\$	40,887	\$	16,491	\$ 205,750

See accompanying notes to the financial statements.

# STATEMENT OF CASH FLOWS

# YEAR ENDED DECEMBER 31, 2017

# **Cash Flows From Operating Activities:**

Change in net assets	\$ 26,364
Adjustments to reconcile change in net assets to	
net cash provided by operating activities:	
Change in assets and liabilities:	
Pledges receivable	(328)
Prepaid expenses	(3,852)
Employee advances	(2,210)
Accounts payable	(4,837)
Net cash provided by operating activities	15,137
Cash Flows From Investing Activities: Purchases of property and equipment	(49,107)
Cash Flows From Financing Activities:	 _
Net decrease in cash and cash equivalents	(33,970)
Cash and cash equivalents, Beginning of Year	59,538
Cash and cash equivalents, End of Year	\$ 25,568

### NOTES TO FINANCIAL STATEMENTS

### YEAR ENDED DECEMBER 31, 2017

### NOTE 1 – NATURE OF ORGANIZATION

Africa Development Promise (the "Organization") is Colorado nonprofit corporation that was formed in 2013. The Organization works to build thriving rural African communities where everyone has the opportunity to realize their full potential through sustained economic development. Africa Development Promise works to stimulate economic activity by building strong, well-managed, and profitable agricultural cooperatives that strengthen local economies to achieve long-term positive outcomes. We are committed to the cooperative-enterprise model that is democratically owned and controlled and provides benefit to its members and the greater community.

Within the countries of Rwanda and Uganda, the Organization operates the following programs:

Cooperative Governance and Management Training – The Organization believes that education is the foundation of effective cooperative governance. Members are best served when cooperative leaders understand the basic democratic principles of running a co-op; their functions and responsibilities and those of members; the importance of financial management and record keeping; and strategic planning to name a few. Working with local Business Development Services we train the cooperative on the following topics:

- Introduction to cooperative principles and democratic governance process
- Business managing/planning with short-term and long-term actions
- Basic record keeping system
- Financial management and accounting system
- Internal controls
- Marketing and communications
- Leaders acquire "soft skills" —problem solving, critical thinking, negotiating, prioritizing, consensus building, conflict management, and partnership building

Agricultural Technical Assistance – In order for the cooperative to be competitive, the Organization offers specialized, hands-on technical training that addresses topics such as soil fertility and water resource management strategies, climate adaptation, use of reduced-toxicity pesticides, as well as techniques for successful harvests and post-harvest storage. In this case we will hire a local agronomy consultant who specializes in mushroom cultivation to build member capacity to increase their production to take advantage of the available market for their product.

# NOTES TO FINANCIAL STATEMENTS (Continued)

### YEAR ENDED DECEMBER 31, 2017

### NOTE 1 – NATURE OF ORGANIZATION - Continued

**Building Networks and Coordinating Efforts** – The Organization encourages the cooperative to see themselves as part of a larger network or eco-system that includes other businesses, cooperatives, government agencies, etc. As such, the Organization works with them to build their networks allowing them to work together to share market information; supplier, demand and distribution channels; and storage facilities. The Organization also link them microfinance institutions.

This bundle of services will translate into increased benefit for all members in form of increased productivity, maximize land use, guaranteed market, more competitive process and some modules are designed to benefit them in their personal life.

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements follows:

### **Basis of Accounting**

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

#### Financial Statement Presentation

The Organization presents financial information pursuant to FASB Accounting Standards Codification (ASC) 958-205, *Not-for-Profit Entities: Presentation of Financial Statements*, which establishes standards for external financial reporting by not-for-profit organizations and requires that resources be classified into distinct net asset categories according to externally (donor) imposed restrictions. In addition, the Organization is required to present a statement of cash flows.

*Unrestricted net assets* – Net assets that are not subject to donor-imposed restrictions. Unrestricted net assets include the revenues and expenses of the primary operations of the Organization. Donor restricted contributions and grants whose restrictions are met in the same reporting period are reported as unrestricted support.

# NOTES TO FINANCIAL STATEMENTS (Continued)

### YEAR ENDED DECEMBER 31, 2017

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

### Financial Statement Presentation

Temporarily restricted net assets – Net assets subject to donor or grant-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently restricted net assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. The Organization does not have any funds or net assets which would be classified as permanently restricted.

### Cash and Cash Equivalents

The Organization considers short-term, highly liquid instruments that are both readily convertible to cash on demand without penalty, and having maturities of three months or less, when purchased, to be cash equivalents.

Cash and cash equivalents held in the United States are insured according to FDIC regulations. Cash amounts maintained overseas are largely unsecured. Cash and cash equivalents held in the United States as of December 31, 2017 was \$6,379. Cash and cash equivalents held outside of the United States as of December 31, 2017 was \$19,189.

#### Accounts & Pledges Receivable

Accounts and pledges receivable are reported at their discounted value reduced by the allowance for doubtful accounts, if any. At December 31, 2017, accounts receivable are due within the next fiscal year. Based on the review of outstanding receivables, management determined that an allowance for doubtful accounts was not necessary at December 31, 2017.

### Revenue Recognition

All contributions are considered to be available for unrestricted use unless specified by the donor. Contributions are recognized as revenues when the contributions or pledges are received.

# NOTES TO FINANCIAL STATEMENTS (Continued)

### YEAR ENDED DECEMBER 31, 2017

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

### Fair Value of Financial Instruments

The carrying amounts of cash and cash equivalents, accounts receivable, pledges receivable and accounts payable approximate fair value because of the short term maturity of these financial instruments.

### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### Functional Allocation of Expenses

The Organization classifies its expenses into their functional categories. Expenses directly identified with a functional area are charged to that area and, where expenses affect more than one area, they are allocated to the respective areas based on estimates made by management.

### **Subsequent Events**

The Organization has evaluated subsequent events for potential recognition and/or disclosures through April 2, 2018, the date the financial statements were available to be issued.

#### Tax-Exempt Status

The Organization is a tax-exempt organization under Section 501(c) (3) of the Internal Revenue Code and the related State of Colorado statutes, respectively.

# NOTES TO FINANCIAL STATEMENTS (Continued)

### YEAR ENDED DECEMBER 31, 2017

### **NOTE 3 – CONCENTRATION OF CREDIT RISK**

The Organization maintains bank cash balances, which at times could exceed the \$250,000 insurance coverage provided by the Federal Deposit Insurance Corporation. The Organization has not experienced any losses in such accounts and believes that it is not exposed to any significant risk on cash and cash equivalents.

### NOTE 4 – PLEDGES RECEIVABLE

As of December 31, 2017, pledges receivable (\$2,279) consisted of amounts due from a variety of donors. Management has determined that no reserve for doubtful accounts is required at December 31, 2017.

### **NOTE 5 – PROPERTY AND EQUIPMENT**

Property and equipment at December 31, 2017, consists of the following:

Land	\$ 19,920
Construction in progress	27,517
Equipment	 1,670
	49,107
Less: accumulated depreciation	 -
Property and equipment, net	\$ 49,107

Construction in progress at December 31, 2017 consists of the development of the training center and solar kiosk project in Uganda. There was no depreciation of expense of capitalized equipment as such purchases were not yet placed in service as of December 31, 2017.

### NOTE 6 – LEASE COMMITMENTS

The Organization is currently operating on a month to month lease arrangement for office space at a rate of \$243 per month. Rent expense was approximately \$2,986, which is included in occupancy costs in the statement of functional expenses for the year ended December 31, 2017.

### NOTE 7 – IN-KIND CONTRIBUTIONS

In-kind contributions for the year ended December 31, 2017 consisted of \$14,222 of professional service and consulting fees to the Organization.

# NOTES TO FINANCIAL STATEMENTS (Continued)

### YEAR ENDED DECEMBER 31, 2017

### NOTE 8 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets were released into unrestricted net assets during 2017 for the following purposes:

East Africa Cooperative Development - Uganda	\$ 22,440
Building Pathways for Economic Independence	
For Women (Rwanda and Uganda)	30,000
Uganda Training Center Construction Project	12,000
Uganda Solar Panels Project	12,500
IEEE Smart Village Project	 60,811
Total	\$ 137,751

Temporarily restricted net assets at December 31, 2017 (\$19,189) are available for the IEEE Smart Village Project in Uganda.

### NOTE 9 – NEW ACCOUNTING PRONOUNCEMENT

In August 2016, FASB issued ASU 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*, ASU 2016-14 represents phase 1 of FASB's Not-for-Profit financial reporting project and results in reducing the number of net asset classes, requires presentation by functional and natural classification, requires quantitative and qualitative information in liquidity, retains the option to present the cash flow statement on a direct or indirect method as well as includes various other additional disclosure requirements. ASU 2016-14 is effective for annual reporting periods beginning after December 31, 2017, with retrospective application. Early adoption of ASU 2016-14 is permitted. The requirements of this statement are effective for the Organization for the year ending December 31, 2018. The Organization has not evaluated the impact of this statements.