# AFRICA DEVELOPMENT PROMISE FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2021 (With Independent Auditors' Report)

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# **DECEMBER 31, 2021**

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Africa Development Promise Denver, CO

#### **Opinion**

We have audited the accompanying financial statements of Africa Development Promise, which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Africa Development Promise as of December 31, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Africa Development Promise and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

1CL, LLC

ICL, LLC Chicago, IL

June 24, 2022

# STATEMENT OF FINANCIAL POSITION

# **DECEMBER 31, 2021**

# **ASSETS**

Cash and cash equivalents	\$	55,437
Pledges receivable		718
Prepaid expenses and other assets		3,007
Property and equipment, net		61,928
Total assets	\$	121,090
LIABILITIES AND NET ASSETS		
Accounts payable	\$	4,753
Corporate credit card	Ψ	4,840
Unsecured notes payable		9,813
Accrued expenses		4,438
Total liabilities	\$	23,844
Total natifices	Ψ	23,077
Net Assets:		
Net assets without donor restrictions		47,252
Net assets with donor restrictions		49,994
Total net assets		97,246
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Total liabilities and net assets	\$	121,090

## STATEMENT OF ACTIVITIES

# YEAR ENDED DECEMBER 31, 2021

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	2021 Total
REVENUE AND SUPPORT:			
Foundation and corporate grants	\$ 146,643	\$ 120,000	\$ 266,643
Individual contributions	46,936	-	46,936
Program income and other	21,435	-	21,435
In-kind contributions	8,000	-	8,000
SBA PPP Loan Proceeds	11,250	-	11,250
Interest income	3	-	3
Net assets released from restrictions	80,006	(80,006)	-
Total Revenue and Support	314,273	39,994	354,267
EXPENSES: Program services	262,812	-	262,812
Supporting services:			
Management and general	26,063	-	26,063
Fundraising	8,207	-	8,207
Total Expenses			297,082
CHANGE IN NET ASSETS	17,191	39,994	57,185
NET ASSETS, BEGINNING OF YEAR	30,061	10,000	40,061
NET ASSETS, END OF YEAR	\$ 47,252	\$ 49,994	\$ 97,246

## STATEMENT OF FUNCTIONAL EXPENSES

# YEAR ENDED DECEMBER 31, 2021

	Management			2021			
	P	rogram	and General		Fundraising		Total
Salaries, wages and taxes	\$	86,838	\$	5,096	\$	4,999	\$ 96,933
In-kind consulting services		-		8,000		-	8,000
Infrastructure support and capacity building		24,934		-		-	24,934
Travel, meetings and conferences, donor tour		48,901		99		-	49,000
Office and supplies		9,447		5,867		-	15,314
Farmer technical assistance		6,348		-		-	6,348
Occupancy and maintenance		4,976		170		-	5,146
Kiosks Operations		5,153		-		-	5,153
Bank charges and service charges		4,924		3,758		-	8,682
Leadership, vocational and management training		20,155		-		-	20,155
Local tax payments		1,323		-		-	1,323
Dues and registration fees		1,355		-		-	1,355
Advertising, printing, marketing		-		-		3,208	3,208
Consulting		8,841		100		-	8,941
Insurance		4,220		616		-	4,836
Donations to other nonprofit organizations		380		-		-	380
Stipends and interns		31,311		-		-	31,311
Information technology		-		2,357		-	2,357
Depreciation		3,706				_	3,706
Total expenses	\$	262,812	\$	26,063	\$	8,207	\$ 297,082

# STATEMENT OF CASH FLOWS

## YEAR ENDED DECEMBER 31, 2021

# **Cash Flows From Operating Activities:**

Change in net assets	\$ 57,185
Adjustments to reconcile change in net assets to	
net cash provided by operating activities:	
Depreciation	3,706
Change in assets and liabilities:	
Pledges receivable	(531)
Prepaid expenses	4,051
Corporate credit card	(170)
Accrued expenses	(1,854)
Net cash provided by operating activities	63,312
Cash Flows From Investing Activities: Purchases of property and equipment	 (10,930)
<b>Cash Flows From Financing Activities:</b>	
Payments on unsecured notes payable	 (4,751)
Net increase in cash and cash equivalents	47,631
Cash and cash equivalents, Beginning of Year	 7,806
Cash and cash equivalents, End of Year	\$ 55,437

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED DECEMBER 31, 2021

#### NOTE 1 – NATURE OF ORGANIZATION

Africa Development Promise (the "Organization") is Colorado nonprofit corporation that was formed in 2013. The Organization works to build thriving rural African communities where everyone has the opportunity to realize their full potential through sustained economic development. Africa Development Promise works to stimulate economic activity by building strong, well-managed, and profitable agricultural cooperatives that strengthen local economies to achieve long-term positive outcomes. We are committed to the cooperative-enterprise model that is democratically owned and controlled and provides benefit to its members and the greater community.

Within the countries of Rwanda and Uganda, the Organization operates the following programs:

Cooperative Governance and Management Training – The Organization believes that education is the foundation of effective cooperative governance. Members are best served when cooperative leaders understand the basic democratic principles of running a co-op; their functions and responsibilities and those of members; the importance of financial management and record keeping; and strategic planning to name a few. Working with local Business Development Services we train the cooperative on the following topics:

- Introduction to cooperative principles and democratic governance process
- Business managing/planning with short-term and long-term actions
- Basic record keeping system
- Financial management and accounting system
- Internal controls
- Marketing and communications
- Leaders acquire "soft skills" —problem solving, critical thinking, negotiating, prioritizing, consensus building, conflict management, and partnership building

Agricultural Technical Assistance – In order for the cooperative to be competitive, the Organization offers specialized, hands-on technical training that addresses topics such as soil fertility and water resource management strategies, climate adaptation, use of reduced-toxicity pesticides, as well as techniques for successful harvests and post-harvest storage. In this case we will hire a local agronomy consultant who specializes in mushroom cultivation to build member capacity to increase their production to take advantage of the available market for their product.

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### YEAR ENDED DECEMBER 31, 2021

#### **NOTE 1 – NATURE OF ORGANIZATION - Continued**

**Building Networks and Coordinating Efforts** – The Organization encourages the cooperative to see themselves as part of a larger network or eco-system that includes other businesses, cooperatives, government agencies, etc. As such, the Organization works with them to build their networks allowing them to work together to share market information; supplier, demand and distribution channels; and storage facilities. The Organization also link them microfinance institutions.

This bundle of services will translate into increased benefit for all members in form of increased productivity, maximize land use, guaranteed market, more competitive process and some modules are designed to benefit them in their personal life.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements follows:

#### **Basis of Accounting**

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

#### **Financial Statement Presentation**

The Organization presents financial information pursuant to FASB Accounting Standards Codification (ASC) 958-205, *Not-for-Profit Entities: Presentation of Financial Statements*, which establishes standards for external financial reporting by not-for-profit organizations and requires that resources be classified into distinct net asset categories according to externally (donor) imposed restrictions. In addition, the Organization is required to present a statement of cash flows.

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions are net assets without donor restrictions. These assets include the revenues and expenses of the primary operations of the Organization. Donor restricted contributions and grants whose restrictions are met in the same reporting period are reported as net assets without donor restrictions.

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### YEAR ENDED DECEMBER 31, 2021

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Financial Statement Presentation

Net Assets With Donor Restrictions – Net assets subject to donor or grant-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time are classified as net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

#### Cash and Cash Equivalents

The Organization considers short-term, highly liquid instruments that are both readily convertible to cash on demand without penalty, and having maturities of three months or less, when purchased, to be cash equivalents.

Cash and cash equivalents held in the United States are insured according to FDIC regulations. Cash amounts maintained overseas are largely unsecured. Cash and cash equivalents held in the United States as of December 31, 2021 was \$55,210. Cash and cash equivalents held outside of the United States as of December 31, 2021 was \$227.

#### Accounts and Pledges Receivable

Accounts and pledges receivable represent unconditional commitments made by donors. Receivables that are expected to be collected in less than one year are reported at net realizable value. Receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied to anticipated cash flows. Amortization of the resulting discount is recognized as additional contribution revenue. Management determines a reserve for doubtful contributions receivable based on estimates of collectability with certain donors with past experience as well as a general reserve for the remaining amount. Based on the review of outstanding receivables, management determined that an allowance for doubtful accounts was not necessary at December 31, 2021.

#### Revenue Recognition - Contributions

All contributions are considered to be available for unrestricted use unless specified by the donor. Contributions are recognized as revenues when the contributions are awarded. Revenue from grants is considered earned when it is expended in accordance with the agreement.

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### YEAR ENDED DECEMBER 31, 2021

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Revenue from Contracts with Customers

The Organization usually enters into contracts that have multiple performance obligations, one or more of which may be delivered subsequent to the delivery of other performance obligations. These performance obligations predominately include donor tour revenue. Revenue for special events is recognized on the date of the special event. The Organization believes these policies best represents the pattern of transfers to customers. The Organization allocates the transaction price based on the estimated relative standalone selling prices of the promised events or services underlying each performance obligation. The Organization determines standalone selling prices based on the price at which the performance obligation is sold separately. The Organization estimates the standalone selling price taking into account available information such as market conditions and internally approved standard pricing related to the performance obligations.

#### Property and Equipment

Property and equipment are recorded at cost. Additions and improvements to existing property and equipment and leasehold improvements over \$5,000 during the year are capitalized, while general maintenance and repairs are charged to expense. Depreciation and amortization is computed using the straight-line method over the estimated useful lives of the related assets. These lives range up to 3 years for computers and equipment.

#### Fair Value of Financial Instruments

The carrying amounts of cash and cash equivalents, prepaid expenses, accounts receivable, pledges receivable and accounts payable and accrued expenses approximate fair value because of the short-term maturity of these financial instruments.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### YEAR ENDED DECEMBER 31, 2021

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Functional Allocation of Expenses

The Organization classifies its expenses into their functional categories. Expenses directly identified with a functional area are charged to that area and, where expenses affect more than one area, they are allocated to the respective areas based on estimates made by management.

#### **Subsequent Events**

The Organization has evaluated subsequent events for potential recognition and/or disclosures through June 24, 2022, the date the financial statements were available to be issued.

#### <u>Tax-Exempt Status</u>

The Organization is a tax-exempt organization under Section 501(c) (3) of the Internal Revenue Code and the related State of Colorado statutes, respectively.

#### **NOTE 3 – CONCENTRATION OF CREDIT RISK**

The Organization maintains bank cash balances, which at times could exceed the \$250,000 insurance coverage provided by the Federal Deposit Insurance Corporation. The Organization has not experienced any losses in such accounts and believes that it is not exposed to any significant risk on cash and cash equivalents.

#### NOTE 4 – PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2021, consists of the following:

Land	\$ 19,920
Buildings	33,337
Computers and equipment	3,186
Vehicles	 15,930
	72,373
Less: accumulated depreciation	 (10,445)
Property and equipment, net	\$ 61,928

Depreciation expense in 2021 was \$3,706 as included in the statement of functional expenses.

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### YEAR ENDED DECEMBER 31, 2021

#### **NOTE 5 – IN-KIND CONTRIBUTIONS**

In-kind contributions for the year ended December 31, 2021 consisted of \$8,000 of professional services.

#### NOTE 6 - LIQUIDITY AND AVAILABILITY

The Organization has \$56,155 of financial assets available within one year of the statement of financial position date consisting of cash and cash equivalents (\$55,437) and accounts receivable (\$718), \$49,994 of which is subject to donor restrictions that is scheduled for expenditure for programmatic purposes in 2022.

#### NOTE 7 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions (\$10,000) were expended for purchasing technology for programmatic purposes in 2021. women's entrepreneurial programs in 2020. Net assets with donor restrictions (\$49,994) are available for irrigation and drinking water supply programs (\$10,000) and the Girls with Dreams program initiative (39,994).

#### NOTE 8 – UNSECURED NOTES PAYABLE

The Organization has entered into two short-term unsecured notes payable arrangements for cash flow purposes in 2021 and 2020. Payment terms are within one year at no interest. Such borrowings total \$9,813 as of December 31, 2021.

#### NOTE 9 – SBA PPP LOAN PROCEEDS

In February 2021, the Organization was granted a loan for \$11,250 pursuant to the Paycheck Protection Program ("PPP) under Division A, Title I of the CARES Act, which was enacted March 27, 2020.

The loan may be prepaid the Organization at any time prior to maturity with no prepayment penalties. Funds from the loan may only be used for payroll costs, rent obligations, and covered utility payments. Under the terms of the PPP, certain amounts of the loan may be forgiven if they are used for qualifying expenses as described in the CARES Act. If the SBA does not confirm forgiveness of the loan or only partially confirms loan forgiveness, the Organization will be obligated to repay the unforgiven loan balance within two years (or five years of the original note in amended as allowed under the PPP Flexibility Act) from the loan funding date plus interest of 1% per annum. The Organization has substantially met the requirements for forgiveness and has selected to recognize PPP loan proceeds pursuant to FASB ASC 958-605 in fiscal 2021.

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### YEAR ENDED DECEMBER 31, 2021

#### **NOTE 10 – COVID-19**

On March 11, 2020, the World Health Organization (WHO) recognized the novel strain of coronavirus, COVID-19, as a pandemic. This coronavirus outbreak has severely restricted the level of economic activity around the world. In response to this coronavirus outbreak, the governments of many countries, states, cities, and other geographic regions have taken preventive or protective actions, such as imposing restrictions on travel and business operations and advising or requiring individuals to limit or forgo their time outside of their homes. Temporary closures of businesses have been ordered and numerous other businesses have temporarily closed voluntarily. Given the uncertainty regarding the spread of this coronavirus, the related financial impact on the Organization cannot be reasonably estimated at this time.

#### **NOTE 11 – NEW ACCOUNTING PRONOUNCEMENTS**

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. This standard requires increased transparency and comparability among organizations by requiring them to recognize lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The provisions of this standard are effective for fiscal years beginning after December 15, 2021 and early adoption is permitted. Management is currently evaluating the impact of adopting this standard.